

You need to <u>Allow the Evidence</u> to <u>Guide</u> the <u>FBAR Investigation</u>. If the evidence tends to show willful conduct by the person, then continue to gather evidence to prove Willful FBAR violations; however, <u>if</u> the <u>Evidence</u> tends to <u>show Non-Willfulness</u>, <u>then</u> at some point during the FBAR Investigation you will <u>shift</u> the <u>focus</u> to <u>evaluating whether</u> the person has <u>Reasonable Cause</u> for the FBAR violations. At what point you have gathered enough information to make a decision about the direction of the FBAR Investigation heavily depends upon the facts of the case.

FBAR Penalty Case Steps

- 1) Discover a potential FBAR violation in Title 26
- 2) Secure a Related Statute Memorandum (RSM) in Title 31
- 3) Establish the 2 FBAR Administrative Controls
- 4) Investigate the FBAR Penalty Case
 - Use the FBAR 4318 for Penalty Case Structure
- 5) Determine the Appropriate FBAR Penalty
- 6) <u>Document Penalty Decision</u> in a <u>Memorandum</u> to Area Counsel & Attach 886A-Case Summary
- 7) <u>Issue</u> Form 13449 (FBAR <u>RAR</u>) <u>only after</u> case file <u>reviewed</u> by FBAR Coordinators <u>& FBAR Penalty approved</u> by FBAR Area Counsel.
- 8) Close the case

2

<u>The Ultimate Goal</u> -of the Revenue Agent in an FBAR Penalty Case File is to Complete Step 6)

The FBAR penalty case file is separate from the related income tax examinations or other Title 26 penalty cases. The FBAR penalty case and the income tax cases may follow separate processing paths so it is important to include in the FBAR penalty case copies of all the relevant information from the Title 26 case files, including information to show the amounts of the tax deficiencies, if any, related to the undisclosed accounts.

As with all cases, well organized and indexed workpapers are easier to follow. Also keep in mind that, if the FBAR penalty case goes to trial, your FBAR workpapers will be a very important part of the government's FBAR penalty case.

At the conclusion of the FBAR penalty investigation, if you propose an FBAR penalty, Counsel reviews your proposed FBAR penalties to determine whether the evidence you gathered is sufficient to sustain the penalties. It is the group manager and the examiner who determine the appropriate FBAR penalties to propose; the role of Counsel is to review the penalty decision and to provide an opinion on the whether the evidence supports the proposed penalty.

To assist Counsel in this task you prepare a memorandum with a case summary to summarize the evidence you gathered. The case summary can be in either bullet or narrative form, or a combination of the two forms. Often it is better to summarize the evidence using bullets, and then to use a narrative to explain how the evidence supports the proposed penalty assessments. **Case Memorandum Signed by GM**.

Do not use the FBAR lead sheet as a substitute for the case summary.

7 Elements Necessary To Prove In Any FBAR Court Case File

- 1)<u>TP</u> was a <u>United States Citizen</u>, <u>Resident</u>, or <u>Person Doing Business</u> in the United States.
- 2)<u>TP</u> had a <u>Financial Interest</u> in, or <u>Signatory</u> or <u>Other Authority</u> over a <u>Bank</u>, <u>Securities</u> or <u>Other Financial</u> <u>Accounts</u> during the years in question.
- 3)<u>Bank</u> had <u>Balance > \$10,000</u> at <u>any time</u> in United States Dollars (USD).
- 4)Bank was in a Foreign Country.
- 5)TP Failed to Disclose the Bank Account.
- 6)Failure to Report was Willful or Non-Willful.
- 7)The **Penalty Amounts** were **Proper**.

3

These **7 Elements** are outlined in the John McBride Case.

We will discuss these 7 Elements Necessary to Prove in any FBAR Court Case later when talk about Case Summaries.

Penalty Determination

- Possible Outcomes of an FBAR Penalty Case
 - 1) No Violation
 - 2) Violation, No Penalties (Warning Letter)
 - 3) Violation with Penalties
- Where there is a violation, must issue a warning letter or assert a penalty
- Do not discuss Penalty Decision with the TP until Counsel Reviews the Case File
- If warning letter only, consult FBAR Coordinator
 & document in activity record

4

It is not necessary to issue a warning letter when a penalty is asserted on 1 or more years. In all cases where there are FBAR violations but no penalties, you have to send the taxpayer an FBAR Warning letter (only after Consulting with the FBAR Coordinator).

For cases where there are no FBAR violations, prepare a case summary to explain your findings and why no FBAR penalties are proposed. If the FBAR lead sheet contains such a summary of findings, the examiner does not have to prepare a separate case summary.

To close the FBAR case, complete the FBAR monitoring document (FMD) to show the disposition of the case, update ERCS, assemble the FBAR case file, and send the closed case to Detroit.

If there is a violation, but no FBAR penalties are being proposed, you and/or your manager should discuss the case with the FBAR coordinator. The FBAR coordinator reviews the case summary to ensure you explained your decision not to assert FBAR penalties and explain the taxpayer's reasonable cause for the violation. While your manager makes the final decision whether to assert penalties, you and your manager should consider concerns or issues raised by the FBAR coordinator; document in the case activity record your discussion with the FBAR coordinator.

Send Letter 3800, Warning Letter Respecting Foreign Bank and Financial Accounts report Apparent Violations, to the taxpayer. This letter lists the FBAR violations discovered during the penalty investigation.

Retain a copy of the Letter 3800 in the case file.

Maximum Statutory FBAR Civil Penalties

- For <u>Willful Violations</u> the <u>FBAR Civil Penalty</u> cannot exceed the <u>greater of</u>
 - -\$100,000
 - 50% of the balance in the account at the time of the violation (<u>June 30</u> of the following year)
- For <u>Non-Willful Violations</u>, the penalty cannot exceed <u>\$10,000</u>
- No FBAR Penalty is Imposed if
 - there is Reasonable Cause, and
 - Taxpayer files correct FBARs

5

NOTE!

This will be demonstrated in an Willful Example Later in this workshop.

These are the penalties which can be applied if the taxpayer does not meet the mitigation guideline criteria discussed later in the workshop.

National Guidance is Coming that might change all or some of these Procedures.

FBAR Civil Penalties

- The <u>Statute</u> under Title 31 does not define "<u>Violation</u>"
- <u>Example</u>: for three years a person failed to file FBARs to report two accounts each year.

Then the **Definition** of the **FBAR** "Violation"

Could be any of the following using Examiner Discretion:

- 6 Violations: one per account per year
- 3 Violations: one per year for the unfiled FBAR
- 1 Violation: one for the entire three-year period
- Flexibility to compute an appropriate Non-Willful penalty based upon the facts of the case
 - Strong indications of Willfulness but cannot prove Willfulness
 - Some Willful conduct, but not enough to assert Willful FBAR
 Penalty

IRM 4.26.16.4.7 (07-01-2008) FBAR Penalties - Examiner Discretion

- (1) The examiner may determine that the facts and circumstances of a particular case do not justify asserting a penalty. If there was an FBAR violation but the examiner determines that a penalty is not appropriate, the examiner should issue the FBAR warning letter, <u>Letter 3800</u>.
- (2) When a penalty is appropriate, IRS has established penalty mitigation guidelines to aid the examiner in applying penalties in a uniform manner. The examiner may determine that a penalty under these guidelines is not appropriate or that a lesser penalty amount than the guidelines would otherwise provide is appropriate or that the penalty should be increased (up to the statutory maximum). Independent of the examiner of
- (3) Factors to consider when applying examiner discretion may include, but are not limited to, the following:
- a. Whether compliance objectives would be achieved by issuance of a warning letter;
- Whether the person who committed the violation had been previously issued a warning letter or has been assessed the FBAR penalty;
- c. The nature of the violation and the amounts involved; and,

The cooperation of the taxpayer during the examination.

(4) Given the magnitude of the maximum penalties permitted for each violation, the <u>assertion of multiple penalties</u> and the assertion of separate penalties for multiple violations with respect to a single FBAR form, should be <u>considered</u> only in the most egregious cases.

Exhibit 4.26.16-2 (07-01-2008)

Normal FBAR Penalty Mitigation Guidelines for Violations Occurring After October 22, 2004

The Bank Secrecy Act (BSA) allows the Secretary of the Treasury some discretion in determining the amount of penalties for violations of the FBAR reporting and record keeping requirements. There is a penalty ceiling but no minimum amount. This discretion has been delegated to the FBAR examiner.

- The examiner may determine that the facts and circumstances of a particular case do not justify a
 penalty.
- If there was an FBAR violation but no penalty is appropriate, the examiner should issue the FBAR warning letter, Letter 3800.

When a penalty is appropriate, IRS has established penalty mitigation guidelines so that the penalties determined through the examiner's discretion are uniform. The examiner may determine that:

- · A penalty under these guidelines is not appropriate, or
- · A lesser amount than the guidelines would otherwise provide is appropriate.

The examiner must make this determination with the written approval of the examiner's manager. The examiner's workpapers must document the circumstances that make mitigation of the penalty under these guidelines appropriate. To qualify for mitigation, the person must meet four criteria:

- The person has no history of criminal tax or BSA convictions for the preceding ten years and has no history of prior FBAR penalty assessments;
- No money passing through any of the foreign accounts associated with the person was from an illegal source or used to further a criminal purpose;
- 3. The person cooperated during the examination; and,
- IRS did not determine a fraud penalty against the person for an underpayment of income tax for the
 year in question due to the failure to report income related to any amount in a foreign account

The FBAR mitigation guidelines allow you to determine the appropriate FBAR penalty to assert based upon the facts and circumstances of the case.

There is a **Penalty Ceiling**, but No Minimum Amount.

The IRS adopted the FBAR mitigation guidelines to promote consistency by examiners and group managers when exercising their discretion for similarly-situated persons subject to possible FBAR penalties, so where appropriate examiners should use the penalty mitigation guidelines to compute FBAR penalties.

Examiners may deviate from the guidelines where the facts of the case warrant either a lesser or greater penalty amount than the amount of the penalty computed using the mitigation guidelines. Where an examiner believes it is appropriate to deviate from the mitigation guidelines, the examiner must document the reasons for the deviation in the workpapers for the FBAR penalty case.

The FBAR penalty mitigation guidelines are in IRM 4.26.16.4.6 and IRM Exhibit 4.26.16-2.

The group manager must approve, in writing, all FBAR penalty assessments, including mitigated FBAR penalties. **GM approval is documented on the memo to Counsel, as well as the FMD when case is closed.**

Note!

We usually apply the Maximum Non-Willful FBAR Mitigation Penalty and Let Counsel advise if appropriate or not.

Mitigated FBAR Penalties

- <u>Guidelines</u> <u>Define</u> levels of <u>Penalties</u> based <u>upon</u> the <u>Account Balances</u>
 - Willful: Levels I, II, III, and IV
 - Non-willful: Levels I-NW, II-NW, and III-NW
- The <u>Level I's FBAR Penalties</u> are where the <u>Aggregate Balance</u> of <u>all accounts</u> does not exceed \$50,000
- Where Level 1 does not apply, compute the
 FBAR Penalty Per Account (Emphasis Added),
 based upon the Highest Balance in that account
- Levels IV (Willful) and III (Non-Willful) are the <u>Maximum Statutory FBAR Penalties</u>

8

<u>Maximum Aggregate Balance</u> (**MAB**) = The <u>Sum</u> of <u>Maximum Value</u> in United States Dollars (**USD**) of Each Account for the <u>Calendar Year</u>

Read Next Part at End if Time Permits (Skip Now)

For 2011 and later tax years, if the taxpayer attaches **Form 8938**, *Statement of Foreign Financial Assets*, to his income tax return, and CBRS does not show that the taxpayer filed an FBAR, you may have an FBAR violation.

Unmarried X> 75,000 any time during year or \$ 50,000 last day of year. X>150,000 any time during year or \$100,000 last day of year.

Married-Separate X> 75,000 any time during year or \$ 50,000 last day of year. You may be subject to a penalty if you fail to file a correct Form 8938 under Title 26 on time or if you have an understatement of tax or omission of income relating to a

specified foreign financial asset.

X = Value at 12/31 by FMS (Financial Management Service exchange rate) in USD of Specified Foreign Financial Assets. (Same Exchange Rate Spreadsheet can be used as FBAR for this computation).

Failure-to-File Penalty

If you are required to file Form 8938 but do not file a complete and correct Form 8938 by the due date (including extensions), you may be subject to a penalty of \$10,000.

Continuing Failure-to-File

If you do not file a correct and complete Form 8938 within 90 days after the IRS mails you a notice of the failure to file, you may be subject to an additional penalty of \$10,000 for each 30 day period (or part of a period) during which you continue to fail to file Form 8938 after the 90-day period has expired. The maximum additional penalty for continuing failure to file Form 8938 is \$50,000.

	Non-Willful (NW) Penalties
To Qualify for Level I-NW - Determine Aggregate Balances	If the maximum aggregate balance for all accounts to which the violations relate did not exceed \$50,000 at any time during the year, Level I – NW applies to all violations. Determine the maximum balance at any time during the calendar year for each account. Add the individual maximum balances to find the maximum aggregate balance.
Level I-NW Penalty is	\$500 for each violation, not to exceed an aggregate penalty of \$5,000 for all violations.
To Qualify for Level II-NW - Determine Account Balance	If Level I-NW does not apply and if the maximum balance of the account to which the violations relate at any time during the calendar year did not exceed \$250,000, Level II-NW applies to that account.
Level II-NW Penalty is	\$5,000 for each Level II-NW account violation, not to exceed 10% of the maximum balance in the account during the year
To Qualify for Level III-NW	If Level I-NW does not apply and if the maximum balance of the account to which the violations relate at any time during the calendar year was more than \$250,000, Level III-NW applies to that account.
Level III-NW is	\$10,000 for each Level III-NW account violation, the statutory maximum for non-willful violations.

<u>Maximum Aggregate Balance</u> (MAB)= The <u>Sum</u> of <u>Maximum</u> <u>Value</u> in United States Dollars (USD) of <u>Each Account</u> for the <u>Calendar Year</u>.

The <u>MAB Determines</u> the Level of <u>Non-Willful</u> and <u>Willful</u> <u>FBAR</u> <u>Penalty</u> being <u>Assessed</u> for <u>Levels 1 and 2 ONLY</u>:

[X = Highest Balance of Foreign Account During the Calendar Year]

Level 1 (MAB<\$50,000)

Level 2 (MAB< \$250,000 and > \$50,000) for all Foreign Accounts.

Level 3 (X > \$250,000)

<u>Level 3 is Applicable ONLY</u> to each and <u>Every Account X ></u> \$250,000; however, <u>Other Accounts</u> not over \$250,000 would use the Maximum Aggregate Balance (<u>MAB</u>) of All accounts during the Calendar Year to Determine the non-willful or willful <u>FBAR level</u> <u>Penalty</u> for each of those <u>separate</u> Foreign Accounts, which <u>Would Always Be Level 2</u> once Level 3 Penalty (balance > \$250,000) is reached on any account based upon the Maximum Aggregate Balance (MAB), then it cannot become level 1 FBAR penalty.

MAB (Maximum Aggregate Balance) <u>Determines</u> The Level 1 or Level 2 FBAR Penalty Both Willful or Non-Willful

For Example, If you have 2 Foreign Accounts in USD Non-Willful:

- Account 1---\$300,000--Maximum Balance Per Account CY
- Account 2---\$ 40,000--Maximum Balance Per Account CY
- MAB-----\$340,000--(\$300,000 Plus \$40,000)

Then the Account 1 Per Account Balance would be a Level 3 NW Penalty being over \$250,000; however, the MAB would make Account 2 at a Level 2 NW Penalty even though its Per Account Balance is only \$40,000, which would seem to be a Level 1 Penalty (being Less than \$50,000), but once the MAB makes the FBAR Penalty a Level 2, then it cannot become a Level 1 Penalty even if the Per Account Balance is Less than \$50,000.

A Later Spreadsheet Example will Demonstrate this point in other numbers that hopefully make sense.

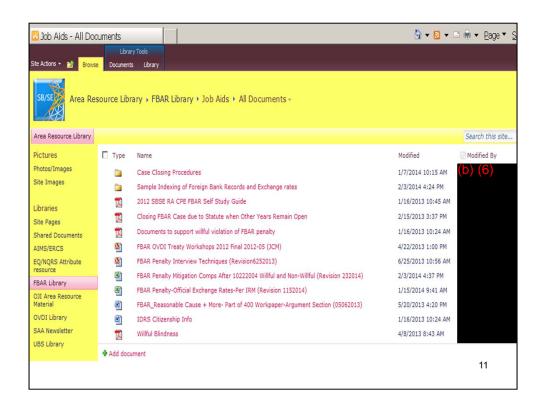
10

For Example, If you have 2 Foreign Accounts in USD Non-Willful:

Account 1-\$300,000-Maximum Balance Per Account CY Account 2-\$ 40,000-Maximum Balance Per Account CY MAB------\$340,000 (\$300,000 Plus \$40,000)

Then the Account 1 Per Account Balance would be a Level 3 NW Penalty being over \$250,000; however, the MAB would make Account 2 at a Level 2 NW Penalty even though its Per Account Balance is only \$40,000, which would seem to be a Level 1 Penalty (being Less than \$50,000), but once the MAB makes the FBAR Penalty a Level 2, then it cannot become a Level 1 Penalty even if the Per Account Balance is Less than \$50,000.

A Later Spreadsheet Example will Demonstrate this point in other numbers that hopefully make sense.



<u>First</u>, we are going to do a <u>Non-Willful FBAR Penalty Example</u> using and demonstrating the <u>FBAR Penalty-Official Exchange Rates-PerIRM.xls</u> Spreadsheet found in the FBAR LIBRARY Website.

Remember!

Per IRM 4.26.16.3.6 the IRS Must Use the Historical Rates at 12/31 each year contained in these spreadsheets for FBAR Penalties from the Financial Management Service (FMS) at http://fms.treas.gove/int.html

<u>Secondly</u>, we are going to do a <u>Non-Willful FBAR Penalty Example</u> using and Demonstrating the <u>FBAR Penalty Mitigation Comps</u>
<u>After 10222004 Willful and Non-Willful.xls</u> Spreadsheet found in the FBAR LIBRARY Website.

<u>Finally</u>, we are going to do a <u>Willful FBAR Penalty Example</u> using and Demonstrating the <u>FBAR Penalty Mitigation Comps After</u> <u>1022204 Willful and Non-Willful.xls</u> Spreadsheet found in the FBAR LIBRARY Website.

Facts for Non-Willful FBAR Example

3 Foreign Accounts Exist in 2011 with **Highest Balances** in their Foreign Currency During the Calendar Year Are The Following:

Foreign Account 1 -British Pounds (GBP)--35,035

Foreign <u>Account 2</u> -EUROS----- 9,945

Foreign Account 3 -Swiss Francs (CHF)---- 1,870

12

This Example will Demonstrate the Use of the **FBAR Penalty-Official Exchange Rates-Per IRM**

Spreadsheet.xls designed by FBAR Coordinator (6) (6)



to easily convert most foreign currencies into USD using the same facts as Level 2 Non-Willful Mitigation Example in 2012 CPE.

The currency conversion rates shown on the enclosed worksheet tabs are the historical exchange rates obtained from Financial Management Service (FMS) referenced in IRM 4.26.16.3.6

(See Comment for IRM Detail in Cell A1) at 12/31 of each Year.

Source at: http://fms.treas.gov/intn.html

35,035 (British Pounds (GBP) AKA United Kingdom Pound Sterling = \$55,000

9,945 (Euros) AKA Euro Zone Euro =\$13,000

1,870 Swiss Francs (CHF) AKA Switzerland Franc = \$ 2.000

ve.
2013.
2013.
2013.
da Currency Converte
ies from

Open the FBAR Penalty-Official Exchange Rates-Per IRM Spreadsheet and Explain

 The <u>currency conversion rates</u> shown on the enclosed worksheet tabs are the <u>historical exchange rates</u> obtained from <u>Financial Management</u> <u>Service (FMS)</u> referenced in <u>IRM 4.26.16.3.6</u>

(See Comment for IRM Detail in Cell A1) at 12/31 of each Year.

Source at: http://fms.treas.gov/intn.html

2) See <u>Comments in each Spreadsheet Tab</u> for additional Detail, by moving cusor over red part of each marked cells like Cell A1 Above.

<u>Each Spreadsheet has custom Headers and Footers</u> when printed that add additional information when printed.

NOTE! These <u>Spreadsheets are not protected</u>, so <u>please do not delete</u> <u>rows in the spreadsheets, which could change formulas!!!!!</u>

- 3) <u>Custom Worksheets Tabs</u> to <u>Convert</u> British Pounds (GBP), Swiss Francs (CHF), and EUROS into US Dollars for years <u>12/31/2002 thru 2013.</u>
- 4) Worksheet Tabs for Various Countries to Convert Foreign Currency to US Dollars for 12/31/2003 through 12/31/2013 are included.

<u>Spreadsheet</u>								
A	United States Treasury Foreign Currency (FC) Exchange Rates	C Input - British Pounds (GBP) AKAUnited Kingdom - Pound Sterling	Output - United States (U: Dollars					
Years	(FC) To \$1.00	Amount	Amount					
12/31/2002	0.6210		\$0.0					
12/31/2003	0.5660		\$0.0					
12/31/2004	0.5240		\$0.0					
12/31/2005	0.5820	T	\$0.0					
12/31/2006	0.5120		\$0.0					
12/31/2007	0.4860		\$0.0					
12/31/2008	0.6570		\$0.0					
12/31/2009	0.6160		\$0.0					
12/31/2010	0.6400		\$0.0					
12/31/2011	0.6370		\$0.0					
12/31/2012	0.6180		\$0.0					
12/31/2013	0.6050		\$0.0					
		AKA = Also Known As	14					

Go to the **FBAR Penalty-Official Exchange Rates-Per IRM Spreadsheet** -GBP Tab - Cell C22

		adsheet	
C22 ▼	<i>f</i> ≥ 35055	С	D
	United States Treasury Foreign Currency (FC) Exchange Rates	Input - British Pounds (GBP) AKAUnited Kingdom - Pound Sterling	Output - United States (US Dollars
Years	(FC) To \$1.00	Amount	Amount
12/31/2002	0.6210		\$0.00
12/31/2003	0.5660		\$0.00
12/31/2004	0.5240		\$0.00
12/31/2005	0.5820		\$0.00
12/31/2006	0.5120		\$0.00
12/31/2007	0.4860		\$0.00
12/31/2008	0.6570		\$0.00
12/31/2009	0.6160		\$0.00
12/31/2010	0.6400		\$0.00
12/31/2011	0.6370	35055.0000	\$55,031.40
12/31/2012	0.6180		\$0.00
12/31/2013	0.6050		\$0.00
		AKA = Also Known As	

Go to the **FBAR Penalty-Official Exchange Rates Spreadsheet**

1) **Enter** into GBP Tab - **Cell C22-**--35,035 British Pounds aka United Kingdom Pound Sterling, which Converts into \$55,000 USD.

Facts for Non-Willful FBAR Example

<u>3 Foreign Accounts</u> Exist <u>in 2011</u> with <u>Highest Balances</u> in their <u>Foreign Currency</u> During the <u>Calendar Year</u> Are The Following:

Foreign Account 1 -British Pounds (GBP)--35,035

Foreign <u>Account 2</u> -EUROS----- 9,945

Foreign Account 3 - Swiss Francs (CHF)---- 1,870

	Spreads	sheet	
C22 ~	£		
Α	В	С	D
	United States Treasury	Input	Output
	Foreign Currency (FC) Exchange Rates	EURO	United States(U Dollars
Years	(FC) To \$1.00	Amount	Amount
12/31/2002	0.9550		\$0.0
12/31/2003	0.8060		\$0.0
12/31/2004	0.7530		\$0.0
12/31/2005	0.8470		\$0.0
12/31/2006	0.7590		\$0.0
12/31/2007	0.6800		\$0.0
12/31/2008	0.7310		\$0.0
12/31/2009	0.6950		\$0.0
12/31/2010	0.7700		\$0.0
12/31/2011	0.7650		\$0.0
12/31/2012	0.7590		\$0.0
12/31/2013	0.7260		\$0.0

Go to the **FBAR Penalty-Official Exchange Rates-Per IRM Spreadsheet** -EUROS Tab - Cell C22

Spreadsheet								
C22 ~	№ 9945	C	D					
United States Treasury Input Output Foreign Currency (FC) Exchange Rates EURO United States(L								
Years	(FC) To \$1.00	Amount	Amount					
12/31/2002	0.9550		\$0.00					
12/31/2003	0.8060		\$0.00					
12/31/2004	0.7530		\$0.00					
12/31/2005	0.8470		\$0.00					
12/31/2006	0.7590		\$0.00					
12/31/2007	0.6800		\$0.00					
12/31/2008	0.7310		\$0.00					
12/31/2009	0.6950		\$0.00					
12/31/2010	0.7700		\$0.00					
12/31/2011	0.7650	9945.0000	\$13,000.00					
12/31/2012	0.7590		\$0.00					
12/31/2013	0.7260		\$0.00					

Go to the FBAR Penalty-Official Exchange Rates-Per IRM Spreadsheet

1) <u>Enter</u> into EUROS Tab - <u>Cell C22-</u>--9,945 EUROS, which Converts into \$13,000 USD.

Facts for Non-Willful FBAR Example

<u>3 Foreign Accounts</u> Exist <u>in 2011</u> with <u>Highest Balances</u> in their <u>Foreign Currency</u> During the <u>Calendar Year</u> Are The Following:

Foreign Account 1 -British Pounds (GBP)--35,035

Foreign <u>Account 2</u> -EUROS----- 9,945

Foreign Account 3 -Swiss Francs (CHF)---- 1,870

	Sprea	dsheet	
C22 ~	£		
A	B United States Treasury Foreign Currency (FC)	Input - Swiss Francs (CHF)	Output - United States(US Dollars
Years	(FC) To \$1.00	Amount	Amount
12/31/2002	1.3860		\$0.00
12/31/2003	1.2760		\$0.00
12/31/2004	1.1400		\$0.00
12/31/2005	1.3170		\$0.00
12/31/2006	1.2260		\$0.00
12/31/2007	1.1280		\$0.00
12/31/2008	1.0980		\$0.00
12/31/2009	1.0310		\$0.00
12/31/2010	1.0000		\$0.00
12/31/2011	0.9350		\$0.00
12/31/2012	0.9160		\$0.00
12/31/2013	0.8910		\$0.00

Go to the **FBAR Penalty-Official Exchange Rates-Per IRM Spreadsheet** -CHF Tab - Cell C22

FBAR Penalty-Official Exchange Rates-Per IRM										
	<u>Spreadsheet</u>									
C22 ▼	№ 1870	С	D							
United States Treasury Foreign Currency (FC) Swiss Francs (CHF) Output Output United States(U:										
2 Years	(FC) To \$1.00	Amount	Amount							
4 12/31/2002	1.3860		\$0.00							
6 12/31/2003	1.2760		\$0.00							
8 12/31/2004	1.1400		\$0.00							
10 12/31/2005	1.3170		\$0.00							
12 12/31/2006	1.2260		\$0.00							
14 12/31/2007	1.1280		\$0.00							
16 12/31/2008	1.0980		\$0.00							
18 12/31/2009	1.0310		\$0.00							
20 12/31/2010 21	1.0000		\$0.00							
22 12/31/2011	0.9350	1870.0000	\$2,000.00							
24 12/31/2012	0.9160		\$0.00							
26 12/31/2013	0.8910		\$0.00							
21			19							

Go to the FBAR Penalty-Official Exchange Rates-Per IRM Spreadsheet

1) <u>Enter</u> into CHF Tab - <u>Cell C22-</u>--1,870 Swiss Francs, which Converts into \$2,000 USD.

Facts for Non-Willful FBAR Example

<u>3 Foreign Accounts</u> Exist <u>in 2011</u> with <u>Highest Balances</u> in their <u>Foreign Currency</u> During the <u>Calendar Year</u> Are The Following:

Foreign Account 1 -British Pounds (GBP)--35,035

Foreign <u>Account 2</u> -EUROS----- 9,945

Foreign Account 3 -Swiss Francs (CHF)---- 1,870

A	В	С	D
United States Treasury Currency Conversion Table at 12/31/2011	Foreign Currency (FC) Equivalents to One United States (US) Dollar	Input Foreign Currency (FC)	Output United States (US) Dollars
COUNTRY-CURRENCY	(FC) TO \$1.00	Amount	Amount
AFGHANISTAN - AFGHANI	48,2000	Amount	\$0.0
ALBANIA - LEK	105.3700		\$0.0
ALGERIA - DINAR	75.0360		\$0.0
ANGOLA - KWANZA	95.0000		\$0.0
ANTIGUA - BARBUDA - E. CARIBBEAN DOLLAR	2,7000		\$0.0
ARGENTINA-PESO	4,2880		\$0.0
ARMENIA - DRAM	380,0000		\$0.0
AUSTRALIA - DOLLAR	0.9840		\$0.0
AUSTRIA - EURO	0.7650		\$0.0
AZERBAIJAN - MANAT	0.8000		\$0.0
BAHAMAS - DOLLAR	1,0000		\$0.0
BAHRAIN - DINAR	0.3770		\$0.0
BANGLADESH - TAKA	79.0000		\$0.0
BARBADOS - DOLLAR	2.0200		\$0.0
BELARUS - RUBLE	8300.0000		\$0.0
BELGIUM-EURO	0.7650	1	\$0.0
BELIZE - DOLLAR	2.0000		\$0.0
BENIN - CFA FRANC	501.7300		\$0.0
BERMUDA - DOLLAR	1.0000		\$0.0
BOLIVIA - BOLIVIANO	6.8600		\$0.0
BOSNIA-HERCEGOVINA MARKA	1.4960		\$0.0
BOTSWANA - PULA	7.4850		\$0.0
BRAZIL - REAL	1.8500		\$0.0
BRUNEI - DOLLAR	1.2920		\$0.0
BULGARIA - LEV	1.4960		\$0.0
BURKINA FASO - CFA FRANC	501.7300		\$0.0
BURMA - KYAT	450.0000		\$0.0
BURUNDI - FRANC	1300.0000		\$0.0
CAMBODIA (KHMER) - RIEL	4103.0000		\$0.0
CAMEROON - CFA FRANC	501.7300		\$0.0
CANADA - DOLLAR (► ► N Conversion Table at 12312011 / Conversion	1.0180	onversion Table at 12:	\$0.0

Go to the <u>FBAR Penalty-Official Exchange Rates-Per IRM</u> <u>Spreadsheet</u>

- 1) Go to Converstion Table at 12/31/2011 Tab and Show
- **2)** Enter Cell C61 -----9,945 (Euro Zone- Euro)
- 3) Enter Cell C165-----1,870 (Switzerland Franc)
- 4) Enter Cell C180-----35,035 (United Kingdom-Pound Sterling)

Facts for Non-Willful FBAR Example

<u>3 Foreign Accounts</u> Exist <u>in 2011</u> with <u>Highest Balances</u> in their <u>Foreign Currency</u> During the <u>Calendar Year</u> Are The Following:

Foreign Account 1 -British Pounds (GBP)--35,035

Foreign <u>Account 2</u> -EUROS----- 9,945

Foreign Account 3 -Swiss Francs (CHF)---- 1,870

Level 2 Non-willful Mitigation Example

- Facts: for 2011 the person failed to report three accounts
- Facts: maximum balance of each account:

Account 1: \$55,000Account 2: \$13,000Account 3: \$2,000

• Maximum aggregate balance: \$70,000

Level 2 non-willful FBAR penalty per account:

• Account 1: \$5,000

Account 2: \$1,300 (\$13,000 x 10%)

• Account 3: \$200

• Total FBAR penalty: \$6,500

21

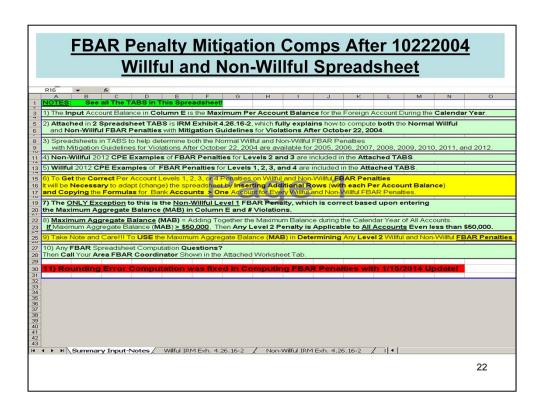
Just Read the slide-Rest At the End

The facts of the case are that for 2011 a person failed to report all three of his foreign accounts. The maximum balance of account number 1 was \$55,000, the maximum balance of account number 2 was \$13,000, and the maximum balance of the account number 3 was \$2,000. The maximum aggregate balance, which is determined by adding together the maximum balance of each of the three accounts, is \$70,000. Since the maximum aggregate balance for this person exceeded \$50,000 the person does not meet the criteria for Level 1 non-willful FBAR penalty mitigation.

Assuming the person meets all four mitigation criteria, Level 2 non-willful FBAR penalty mitigation is appropriate for each of the three accounts because the maximum balance of each account does not exceed \$250,000.

Under the Level 2 FBAR non-willful penalty mitigation guidelines, the FBAR penalty is the lesser of \$5,000 per violation or ten percent of the maximum balance in each account. In our example, the penalty for account number 1 is \$5,000, because ten percent of the \$55,000 maximum balance in the account, which is \$5,500, exceeds \$5,000. The penalty for account number 2 is \$1,300, because ten percent of the maximum balance of the account is less than \$5,000 (ten percent of \$13,000 is \$1,300). The penalty for account number 3 is \$200, which is ten percent of the maximum balance in the account (ten percent of \$2,000 is \$200).

Therefore, in this example, the total FBAR penalties using the Level 2 non-willful mitigation guidelines is \$6,500.



- 1) <u>Open</u> the <u>FBAR Penalty Mitigation Comps</u> After 10222004 Willful and Non-Willful.xls- <u>Spreadsheet</u>
- Read them the Notes Tab (10 Notes About Spreadsheet).
 Emphasize 7) and 8).
- 3) Show them around the Other TABS briefly explaining each TAB.
 - 1) Willful IRM Exhibit 4.26.16-2
 - 2) Non-Willful IRM Exhibit 4.26.16-2
 - 3) Non-Willful Level 1 2012-FBAR CEP Example
 - 4) Non-Willful Level 2 2012-FBAR CPE Example
 - 5) Non-Willful Level 3 2012-FBAR CPE Example
 - 6) Willful Level 1 2012-FBAR CPE Example
 - 7) Willful Level 2 2012-FBAR CPE Example
 - 8) Willful Level 3 2012-FBAR CPE Example
 - 9) Willful Level 4 2012-FBAR CPE Example
 - 10) Mitigation Criteria

- 11) Summary FBAR Penalties
- 12) Area FBAR Coordinators

	FBAR Penalty Mitigation Comps After 10222004 Willful and Non-Willful Spreadsheet Non-Willful Level 2 Example									
	E9	-	£ 0							
	Α	В	C	D.	E	F	G	Н		
2	FBAB									
3										
5	FDAD	December Minimation	n Guidelines After October 22, 2004							
6	FDAK	renarcy Mitigation	n Guidennes Arter October 22, 2004							
7	Notes	FBAR Non-Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per. Account Balance in USD During The Calendar Year	\$1301 Following Year FBAR Filing Date. Account Balance in. USD	1 of Yiolations	Computed Penalty. Amount	Notes!	
8	Note! A)		Level I - Maximum Aggregate Balance (MAB) of the Accounts <\$50,000	\$500 for each violation, not to exceed an aggregate penalty of \$5,000	\$0.00	Not Applicable	0	\$.	See Level 1 Note Below Input (MAB) in Column E, Cell E8, and # of Yiolations.	
9	Note! A)		Level II - Mazimum Aggregate Balance(MAB) of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the year	1	Not Applicable		s .	See Level II-Note! Below Input 4 of Yiolations	
10	Note! A)		Level III - Maximum Balance Per Account >\$250,000	\$10,000 for each violation	\$0.00	Not Applicable	0	\$.		
11 12						Total Non-Villful FBAR Per	nalty	\$.		
13	Notes	FBAR Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per. Account Balance in USD During The Calendar Year	\$/30/ Following Year FBAR Filing Date Account Balance in USD	L of Yiolations	Computed Penalts. Amount	Notes!	
	Note!		Level I - Mazimum Aggregate Balance(MAB)	The greater of \$1,000 for each violation or 5% of the	2000					
15	A) Note!		of the Account <\$50,000 Level II - Maximum Aggregate Balance(MAB)	maximum balance in the account during the gear The greater of \$5,000 for each violation or 10% of the	\$0.00	Not Applicable	0	\$		
16	A)		of the Account <\$250,000	maximum balance in the account during the year	\$0.00	Not Applicable	0	\$.	See <u>Level II</u> -Note! Below	
17	Note! A)		Level III - Mazimum Balance Per Account >\$250,000 but <\$1,000,000	The Per Account Penalty is the greater of 10% of the maximum balance during the year or 50% of the account balance in the account as of the last day for filing the FBAR (6/30/Folloving Year)	\$0.00	\$0.00	0	\$.	See <u>Level III</u> -Note! Below	
18	Note! A)		Level IV - Mazimum Balance Per Account >\$1,000,000	The greater of \$100,000 or 50% of the closing balance in the account as of the last day for filing the FBAR (6/30/Following Year)	\$0.00	\$0.00	0	\$.	See <u>Level IY</u> -Note! Below	
19 20						Total Villful FBAR Penalty		\$.		
								·	23	

- 1) Open the FBAR Penalty Mitigation Comps After 10222004 Willful and Non-Willful.xls- Spreadsheet
- 2) Go to the 2011 TAB
- 3) Enter in Cell E9 "\$70,000" and Cell G9 "1" and Explain they get the wrong answer of \$5,000 FBAR Penalty by entering the Maximum Aggregate Balance (MAB).
- 4) Emphasize & Explain Note 1-(The Only Exception to this is the Non-Willful Level 1 FBAR Penalty, which is correct based upon entering the Maximum Aggregate Balance (MAB) in Column E and # violations).

Level 2 Non-Willful Mitigation Example

Facts: for 2011 the person failed to report three accounts

Facts: maximum balance of each account:

Account 1: \$55,000 Account 2: \$13,000 Account 3: \$2,000

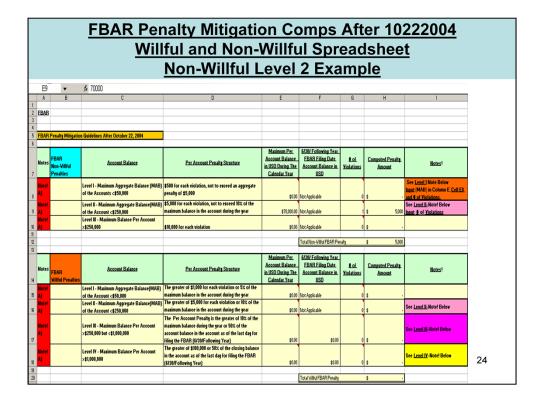
Maximum aggregate balance: \$70,000 Level 2 non-willful FBAR penalty per account:

Account 1: \$5,000

Account 2: \$1,300 (\$13,000 x 10%)

Account 3: \$200

Total FBAR penalty: \$6,500



- 1) Open the FBAR Penalty Mitigation Comps After 10222004 Willful and Non-Willful.xls- Spreadsheet
- 2) Go to the 2011 TAB
- 3) Enter in Cell E9 "\$70,000" and Cell G9 "1" and Explain they get the wrong answer of \$5,000 FBAR Penalty by entering the Maximum Aggregate Balance (MAB).
- 4) THE Maximum Aggregate Balance (MAB) Determines
 ONLY the Level 1 or Level 2 Willful or Non-Willful
 FBAR Penalty; However, The Penalty is Based Upon
 Each Individual Account Balance in USD.

FBAR Penalty Mitigation Comps After 10222004 Willful and Non-Willful Spreadsheet Non-Willful Level 2 Example								
	E9	▼	fx 55000					
	A	В	C	D	E	F	G	Н
1								
2	FBAB							
3								
5	FRAR	Penalta Mitigation	Guidelines After October 22, 2004					
6	I DALI	enany minyano	dulucilles Aitel Octobel 22, 2007					
7	Notes	FBAR Non-Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date Account Balance in USD	‡ of Yiolations	Computed Penalty. Amount
8	Note! A)		of the Accounts <\$50,000	\$500 for each violation, not to exceed an aggregate penalty of \$5,000	\$0.00	Not Applicable	(\$.
9	Note! A)		Level II - Maximum Aggregate Balance(MAB) of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the year	\$55,000.00	Not Applicable		\$ 5,000
10	Note! A)		Level III - Mazimum Balance Per Account >\$250,000	\$10,000 for each violation	\$0.00	Not Applicable	(\$
11						T. III. 10V 15515.5		
K						Total Non-Willful FBAR Per	laity	\$ 5,000

- 1) <u>Change Cell E9 to "\$55,000</u>" and <u>Leave Cell G9 "1"</u> to use the Per Account Balance to get that accounts Correct FBAR Penalty of \$5,000 for that account.
- 2) Stress the **FBAR Penalty** is **Based** on the **Per Account Balance Not the Maximum Aggregate Balance (MAB)**.
- 3) The MAB ONLY Determines the Level of FBAR Penalties (Willful & Non-Willful FBAR Penalties for Level 1 & Level 2).

Level 2 Non-Willful Mitigation Example

Facts: for 2011 the person failed to report three accounts

Facts: maximum balance of each account:

Account 1: \$55,000 Account 2: \$13,000 Account 3: \$2,000

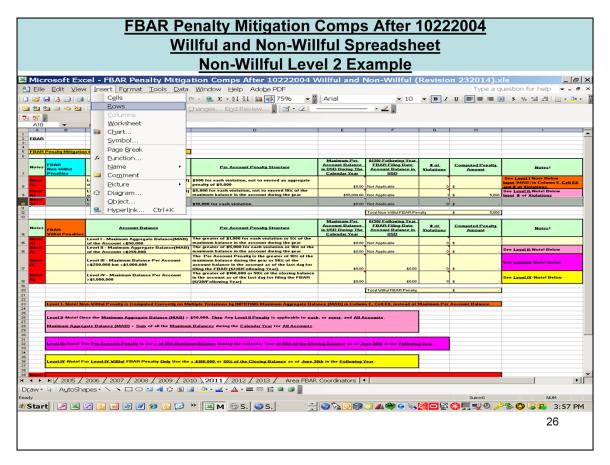
Maximum aggregate balance: \$70,000 Level 2 non-willful FBAR penalty per account:

Account 1: \$5,000

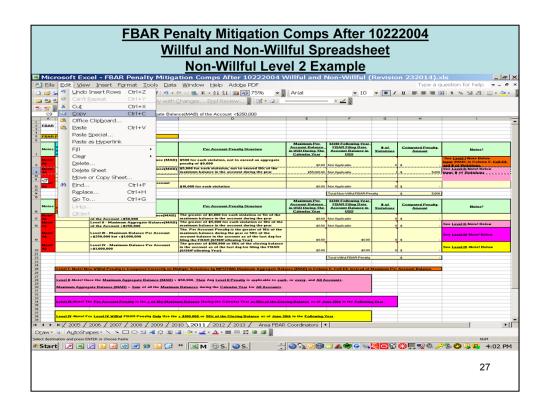
Account 2: \$1,300 (\$13,000 x 10%)

Account 3: \$200

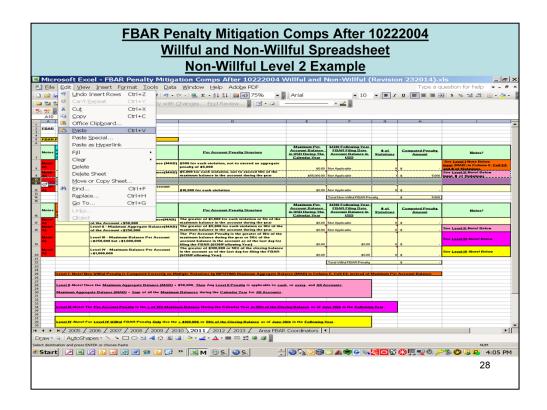
Total FBAR penalty: \$6,500



- 1) Left Click Row 10
- 2) Go to Top Line Menu and Select Insert-Row
- 3) Left Click Row 11
- 4) Go to Top Line Menu and Select Insert a 2nd Row



- 1) Left Click and Highlight Cells A9 Thru I9
- 2) Go to Top Line Menu Select "Edit" Then Select "Copy"



- 1) Left Click and Highlight Cells A10 and A11
- (Both Rows)
- 1) Go to Top Line Menu Select "Edit" Then "Paste"

				nalty Mitigation C Iful and Non-Willi Non-Willful Leve	ful Spr	eadshe		<u>:004</u>	
	E10	•	£ 55000						
1 2 3	A FBAB	В	C	D	E	F	G	н	I
5 1	FBAR	Penalty Mitigation	Guidelines After October 22, 2004						
7	Notes	FBAR Non-Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per. Account Balance in USD During The Calendar Year	6/30/ Following Year EBAR Filing Date Account Balance in USD	1 of Yiolations	Computed Penalty. Amount	Notes!
8	Note! A)		Level I - Maximum Aggregate Balance (MAB) of the Accounts <\$50,000	\$500 for each violation, not to exceed an aggregate penalty of \$5,000	*0.00	Not Applicable			See Level 1 Note Below Input (MAB) in Column E, Cell E and 9 of Yiolations.
ī	Motel			\$5,000 for each violation, not to exceed fox of the	***********			3	See Level II-Note! Below
4	AL		of the Account <\$250,000 Level II - Maximum Aggregate Balance(MAB)	maximum balance in the account during the year \$5,000 for each violation, not to exceed 10% of the	\$55,000.00	Not Applicable		\$5,000	Input # of Yiolations See Level II-Notel Below
0	A)		of the Account <\$250,000	maximum balance in the account during the year	\$55,000.00	Not Applicable	- 1	\$ 5,000	Input # of Yiolations
ı	Notel		Level II - Maximum Aggregate Balance(MAB) of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the year	455.000.00	Not Applicable		\$ 5000	See Level II-Note! Below
	Note! A)		Level III - Maximum Balance Per Account	\$10,000 for each violation		Not Applicable	0	\$ 5,000	Input # of Yiolations
3				.,,				•	
5						Total Non-Willful FBAR Per	alty	\$ 15,000	
Ī	Notes	FBAR Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per. Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date Account Balance in USD	Lof. Yiolations	Computed Penalty. Amount	Notes!
7	Notel		Level I - Maximum Aggregate Balance(MAB)	The greater of \$1,000 for each violation or 5% of the maximum balance in the account during the gear					
ī	Notel		of the Account <\$50,000 Level II - Maximum Aggregate Balance(MAB)	The greater of \$5,000 for each violation or 10% of the	10.00	Not Applicable			See Level II-Notel Below
8	N		of the Account <\$250,000	maximum balance in the account during the gear The Per Account Penalty is the greater of 10% of the	\$0.00	Not Applicable	0	\$.	
ı	Motel:		Level III - Maximum Balance Per Account >\$250,000 but <\$1,000,000	maximum balance during the year or 50% of the account balance in the account as of the last day for					See <u>Level III</u> -Notel Below
9	**		74200,000 001 141,000,000	filing the FBAR (6/30/Following Year)	\$0.00	\$0.00	0	\$.	
0	Note!		Level IV - Mazimum Balance Per Account >\$1,000,000	The greater of \$100,000 or 50% of the closing balance in the account as of the last day for filing the FBAR	\$0.00	\$0.00		s .	See <u>Level IY</u> -Note! Below
1				(6/30/Following Year)	\$0.00	\$0.00			
2						Total Villful FBAR Penalty		\$ -	
•111									29

- 1) Change Cell E10 to be "\$13,000"
- **2) Change Cell E11** to be "\$ 2,000"

Level 2 Non-Willful Mitigation Example

Facts: for 2011 the person failed to report three accounts

Facts: maximum balance of each account:

Account 1: \$55,000 Account 2: \$13,000 Account 3: \$2,000

Maximum Aggregate Balance (MAB): \$70,000 Level 2 non-willful FBAR penalty per account:

Account 1: \$5,000

Account 2: \$1,300 (\$13,000 x 10%)

Account 3: \$200

Total FBAR penalty: \$6,500

	FBAR Penalty Mitigation Comps After 10222004 Willful and Non-Willful Spreadsheet Non-Willful Level 2 Example										
	E10										
	A	В	C	D	E	F	G	Н			
2	FBAR										
3	LDAD										
4											
5	FBAR	Penalty Mitigatio	n Guidelines After October 22, 2004								
7	Notes	FBAR Non-Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date Account Balance in USD	‡ of Yiolations	Computed Pena Amount			
8	Note! A)		of the Accounts <\$50,000	\$500 for each violation, not to exceed an aggregate penalty of \$5,000	\$0.00	Not Applicable	0	\$			
9	Note! A)		of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the gear	\$55,000.00	Not Applicable		\$ 5			
10	Note! A)		of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the gear	\$13,000.00	Not Applicable	1	\$			
11	Note! A)		Level II - Mazimum Aggregate Balance(MAB) of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the year	\$2,000.00	Not Applicable	1	\$			
12	Note! A)		Level III - Mazimum Balance Per Account >\$250,000	\$10,000 for each violation	\$0.00	Not Applicable	0	\$			
4						Total Non-Villful FBAR Per	\$ 6				
								30			

Explain

Under the Level 2 FBAR Non-Willful Penalty Mitigation Guidelines, the FBAR penalty is the lesser of \$5,000 per violation or ten percent of the maximum balance in each account. In our example, the penalty for account number 1 is \$5,000, because ten percent of the \$55,000 maximum balance in the account, which is \$5,500, exceeds \$5,000. The penalty for account number 2 is \$1,300, because ten percent of the maximum balance of the account is less than \$5,000 (ten percent of \$13,000 is \$1,300). The penalty for account number 3 is \$200, which is ten percent of the maximum balance in the account (ten percent of \$2,000 is \$200). Therefore, in this example, the total FBAR penalties using the Level 2 non-willful mitigation guidelines is \$6,500.

<u>MAB</u> is \$70,000 which <u>Determines Level 2</u> NW FBAR Penalty for all 3 accounts even though Account 2 and Account 3 is Less than \$50,000.

Facts: maximum balance of each account:

Account 1: \$55,000 Account 2: \$13,000 Account 3: \$2,000

Maximum Aggregate Balance (MAB): \$70,000

Willfulness Penalties						
To Qualify for Level I - Determine Aggregate Balances	If the maximum aggregate balance for all accounts to which the violations relate did not exceed \$50,000, Level I applies to all accounts . Determine the maximum balance at any time during the calendar year for each account. Add the individual maximum balances to find the maximum aggregate balance.					
Level I Penalty is	The greater of \$1,000 per violation or 5% of the maximum balance during the year of the account to which the violations relate for each violation.					
To Qualify for Level II – Determine Account Balance	If Level I does not apply and if the maximum balance of the account to which the violations relate at any time during the calendar year did not exceed \$250,000, Level II applies to that account.					
Level II Penalty is per account	The greater of \$5,000 per violation or 10% of the maximum balance during the calendar year for each Level II account .					
To Qualify for Level III	If the maximum balance of the account to which the violations relate at any time during the calendar year exceeded \$250,000 but did not exceed \$1,000,000, Level III applies to that account.					
Level III Penalty is per account.	The greater of (a) or (b): (a) 10% of the maximum balance during the calendar year for each Level II account, or (b) 50% of the closing balance in the account as of the last day for filing the FBAR.					
To Qualify for Level IV	If the maximum balance of the account to which the violations relate at any time during the calendar year exceeded \$1 million, Level IV, the statutory maximum, applies to that account.					
Level IV Penalty is per account the statutory maximum	The greater of (a) or (b): (a) \$100,000, or (b) 50% of the closing balance in the account as of the last day for filing the FBAR.					

<u>Maximum Aggregate Balance</u> (MAB)= The <u>Sum</u> of <u>Maximum Value</u> in United States Dollars (USD) of <u>Each Account</u> for the <u>Calendar Year</u>.

The <u>MAB Determines</u> the Level of <u>Willful</u> <u>FBAR</u>

<u>Penalty</u> being <u>Assessed</u> for <u>Levels 1 and 2 ONLY</u>:

The <u>FBAR Willful</u> <u>Level 3</u> and <u>Level 4</u> Penalties <u>introduce</u> and <u>use</u> for the <u>First Time</u> the <u>6/30/Following Year End Balance</u> of a Foreign Account to <u>Calculate</u> the Correct <u>FBAR Penalty</u>. You <u>must</u> use the 6/30 balance to compute.

Level 4 Willful Mitigation Example

- Facts: for 2011 the person failed to report two accounts
- Facts: the accounts balances are as follows:
 - Account 1: \$1,370,000 maximum balance
 - Account 1: \$1,260,000 balance on June 30, 2012
 - Account 2: \$1,760,000 maximum balance
 - Person closed account 2 on March 16, 2012
 - Maximum aggregate balance: \$3,130,000
- Level 4 willful FBAR penalty per account:
 - Account 1: \$630,000 (\$1,260,000 x 50%)
 - Account 2: \$100,000
 - Total FBAR penalty: \$730,000

32

The facts of the case are that for 2011 a person failed to report both of his foreign accounts.

The <u>maximum balance</u> of <u>account number 1</u> was \$1,370,000, and the <u>balance</u> on <u>June 30</u>, 2012 was \$1,260,000. The <u>maximum balance</u> of <u>account number 2</u> was \$1,760,000, and the person closed account number 2 on March 16, 2012. The <u>maximum aggregate balance</u>, which is determined by adding together the maximum balance of both accounts, is \$3,130,000.

The maximum aggregate balance for this person exceeded \$50,000, so the person does not meet the criteria for Level 1 willful FBAR penalty mitigation. Assuming the person meets all four mitigation criteria, willful FBAR penalty mitigation is appropriate for both of the accounts.

For <u>account number 1</u>, <u>Level 4</u> willful FBAR mitigation applies because the maximum balance of the account exceeded \$1,000,000. Under Level 4 willful mitigation, the penalty is the <u>greater of \$100,000 or 50 percent of the **balance on the date of violation**. For account 1, the balance of the date of the violation, which is June 30, 2012, was \$1,260,000, so the Level 4 penalty for this account is 50 percent of \$1,260,000, which is \$630,000.</u>

The maximum balance of <u>account number 2</u> was \$1,760,000. Level 4 willful FBAR mitigation applies to account number 2 because the maximum balance of the account exceeded \$1,000,000. Since the person closed account number 2 before the due date of the 2011 FBAR, the <u>balance of the account on June 30, 2012 is zero.</u> As a result, the Level 4 willful FBAR penalty is \$100,000, which is the <u>greater of \$100,000 or 50 percent of the balance in the</u> account on June 30, 2012.

Therefore, in this example, the total willful FBAR penalties using the mitigation guidelines is \$730,000.

	FBAR Penalty Mitigation Comps After 10222004 Willful and Non-Willful Spreadsheet Willful Level 4 Example									
	E18 🔻 🏂 1370000									
1	Α	В	C	D	E	F	G	Н		
	FBAR									
3										
4	FDAD	D	0.11.5 16 0.11.5. 00.004							
6	FBAR	Penalty Mitigation	n Guidelines After October 22, 2004							
	Notes	FBAR Non-Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per. Account Balance in USD During The. Calendar Year	\$1301 Following Year FBAR Filing Date Account Balance in USD	∄ of Yiolations	Computed Penalty. Amount		
8	Note! A)		of the Accounts <\$50,000	\$500 for each violation, not to exceed an aggregate penalty of \$5,000	\$0.00	Not Applicable	0	\$		
	Note!			\$5,000 for each violation, not to exceed 10% of the						
9	A) Note!		of the Account <\$250,000 Level III - Maximum Balance Per Account	mazimum balance in the account during the gear	\$0.00	Not Applicable	0	\$		
10	A)		>\$250,000	\$10,000 for each violation	\$0.00	Not Applicable	0	\$		
11										
12						Total Non-Villful FBAR Penalty \$		\$		
	Notes	FBAR Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per. Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date Account Balance in USD	∮ of Yiolations	Computed Penalty Amount		
15	Note!		Level I - Maximum Aggregate Balance(MAB)	The greater of \$1,000 for each violation or 5% of the maximum balance in the account during the year	*****	Not Applicable		\$		
10	A) Note!		of the Account <\$50,000 Level II - Maximum Aggregate Balance(MAB)		\$0.00	INOC Applicable	V	\$		
16	A)		of the Account <\$250,000	maximum balance in the account during the year	\$0.00	Not Applicable	0	\$		
17	Note! A)		Level III - Mazimum Balance Per Account >\$250,000 but <\$1,000,000	The Per Account Penalty is the greater of 10% of the maximum balance during the year or 50% of the account balance in the account as of the last day for filing the FBAR [6/30/Following Year]	\$0.00	\$0.00	0	\$		
18	Note! A)		Level IV - Mazimum Balance Per Account >\$1,000,000	The greater of \$100,000 or 50% of the closing balance in the account as of the last day for filing the FBAR [6/30/Following Year]	\$1,370,000.00	\$1,260,000.00	1	\$ 630,00		
19 20						Total Villful FBAR Penalty		\$ 630,00		
								33		

- 1) Open the FBAR Penalty Mitigation Comps After 10222004 Willful and Non-Willful.xls- Spreadsheet
- 2) Go to the 2010 TAB in the Same Spreadsheet to Save Time.
- 3) Enter in Cell E18 "\$1,370,000"
- 4) Enter in Cell F18 "1,260,000"
- 5) Enter in Cell G18 "1"

Level 4 Willful Mitigation Example

Facts: for 2011 the person failed to report two accounts

Facts: the accounts balances are as follows:

Account 1: \$1,370,000 maximum balance

Account 1: \$1,260,000 balance on June 30, 2012

Account 2: \$1,760,000 maximum balance

Person closed account 2 on March 16, 2012

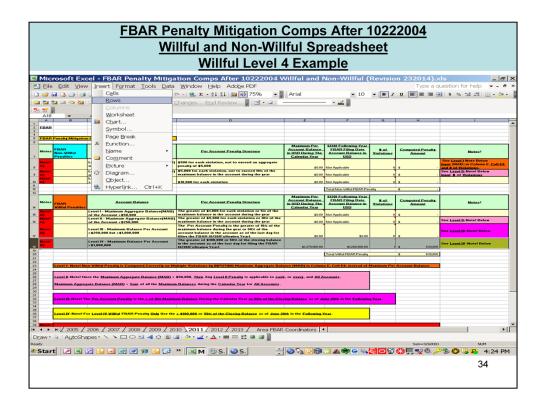
Maximum aggregate balance: \$3,130,000

Level 4 willful FBAR penalty per account:

Account 1: \$630,000 (\$1,260,000 x 50%)

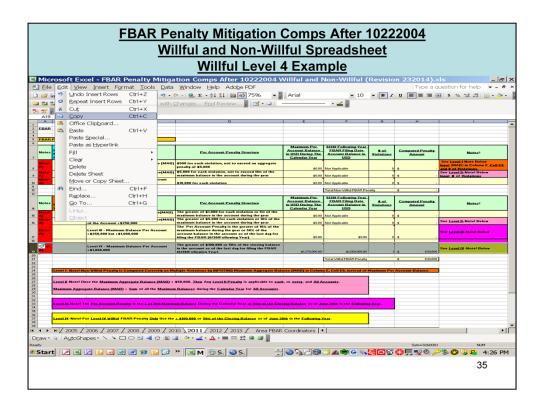
Account 2: \$100,000

Total FBAR penalty: \$730,000

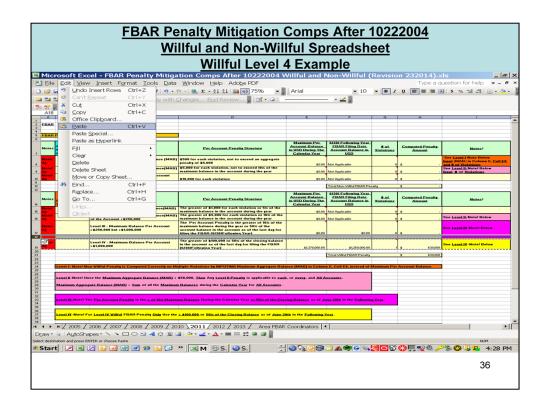


Left Click Row 18

2) Go to Top Line Menu and **Select Insert- Row**



- 1) Left Click Row 19
- 2) Go to Top Line Menu Select "Edit" Then Select "Copy"



- 1) Left Click Row 18
- 2) Go to Top Line Menu Select "Edit" Then "Paste"

			Willful	y Mitigation Comps and Non-Willful Spro Villful Level 4 Exam	eadshee			
	E18	▼	£ 1370000					
1	Α	В	С	D	E	F	G	Н
	FBAB							
3 4								
5	FBAR	Penalty Mitigation	Guidelines After October 22, 2004					
7	Notes	FBAR Non-Villful Penalties	Account Balance	Per Account Penalts Structure	Maximum Per. Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date. Account Balance in USD	∄ of Yiolations	Computed Penalty. Amount
8	Note! A)		of the Accounts <\$50,000	\$500 for each violation, not to exceed an aggregate penalty of \$5,000	\$0.00	Not Applicable	0	\$
9	Note! Al		Level II - Maximum Aggregate Balance(MAB) of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the gear	\$0.00	Not Applicable		\$
10	Note!		Level III - Maximum Balance Per Account	\$10,000 for each violation		Not Applicable		
11	~,		74230,000	\$10,000 TOT Pacif VIOTATION	40.00		-	*
12						Total Non-Villful FBAR Per	nalty	\$
	Notes	FBAR Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date Account Balance in USD	∄ of Yiolations	Computed Penalty. Amount
	Note!		Level I - Maximum Aggregate Balance(MAB)	The greater of \$1,000 for each violation or 5% of the maximum balance in the account during the year	,			
	A) Note!		of the Account <\$50,000 Level II - Maximum Aggregate Balance(MAB)	The greater of \$5,000 for each violation or 10% of the	\$0.00	Not Applicable	0	\$
	A) Note! A)		of the Account <\$250,000 Level III - Mazimum Balance Per Account >\$250,000 but <\$1,000,000	maximum balance in the account during the gear The Per Account Penalty is the greater of 10% of the maximum balance during the year or 50% of the account balance in the account as of the last day for filing the FEAR (6/30)Following Year!	\$0.00	Not Applicable \$0.00	0	
18	Note! A)		Level IV - Maximum Balance Per Account >\$1,000,000	The greater of \$100,000 or 50% of the closing balance in the account as of the last day for filling the FBAR (6/30/FOllowing Year) The greater of \$100,000 or 50% of the closing balance	\$1,370,000.00	\$1,260,000.00		\$630,00
19 20	Note! A)		Level IV - Maximum Balance Per Account >\$1,000,000	in the account as of the last day for filing the FBAR (6/30/Following Year)	\$1,370,000.00	\$1,260,000.00		\$630,00
21						Total Wilful FBAR Penalty		\$ 1,260,00

- 1) Change Cell E18 to be "\$1,760,000"
- 2) Change Cell F18 to be "0"

Level 4 Willful Mitigation Example

Facts: for 2011 the person failed to report two accounts

Facts: the accounts balances are as follows:

Account 1: \$1,370,000 maximum balance

Account 1: \$1,260,000 balance on June 30, 2012

Account 2: \$1,760,000 maximum balance

Person closed account 2 on March 16, 2012

Maximum aggregate balance: \$3,130,000

Level 4 willful FBAR penalty per account:

Account 1: \$630,000 (\$1,260,000 x 50%)

Account 2: \$100,000

Total FBAR penalty: \$730,000

	Willful Level 4 Example											
-	G18 ▼ & 1											
I	Α	В	C	D	E	F	G	Н				
E	BAB											
F	BAR	Panalte Mitigation	Guidelines After October 22, 2004									
Ċ	DAIL	Charty Pikigation	dudennes Pirter October EE, 2007									
	Notes	FBAR Non-Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date. Account Balance in. USD	l of Yiolations	Computed Pena Amount				
	Note! A)		of the Accounts <\$50,000	\$500 for each violation, not to exceed an aggregate penalty of \$5,000	\$0.00	Not Applicable		\$				
	Note!		Level II - Mazimum Aggregate Balance(MAB) of the Account <\$250,000	\$5,000 for each violation, not to exceed 10% of the maximum balance in the account during the gear	*0.00	Not Applicable	0	\$				
	Note!		Level III - Mazimum Balance Per Account	makinan balance in the account during the gear	40.00	reor oppicable	Ů	•				
	A)		>\$250,000	\$10,000 for each violation	\$0.00	Not Applicable	0	\$				
						Total Non-Willful FBAR Per	naltu	2				
L												
	Notes	FBAR Villful Penalties	Account Balance	Per Account Penalty Structure	Maximum Per Account Balance in USD During The Calendar Year	6/30/ Following Year FBAR Filing Date. Account Balance in USD	∄ of Yiolations	Computed Pena Amount				
	Note!		Level I - Maximum Aggregate Balance(MAB) of the Account <\$50,000	The greater of \$1,000 for each violation or 5% of the maximum balance in the account during the gear	*0.00	Not Applicable	0	\$				
	Note!		Level II - Maximum Aggregate Balance(MAB)	The greater of \$5,000 for each violation or 10% of the	40.00	reor oppicable	Ů	•				
	A)		of the Account <\$250,000	maximum balance in the account during the gear	\$0.00	Not Applicable	0	\$				
١,	Note!		Level III - Mazimum Balance Per Account	The Per Account Penalty is the greater of 10% of the maximum balance during the year or 50% of the								
ľ	A)		>\$250,000 but <\$1,000,000	account balance in the account as of the last day for	\$0.00	\$0.00		2				
ŀ	Vote!		Level IV - Mazimum Balance Per Account >\$1,000,000	filing the FBAR (6/30/Following Year) The greater of \$100,000 or 50% of the closing balance in the account as of the last day for filing the FBAR (6/30/Following Year)	\$17,760,000.00	\$0.00		\$ 10				
•	Vote! A)		Level IV - Maximum Balance Per Account >\$1,000,000	The greater of \$100,000 or 50% of the closing balance in the account as of the last day for filing the FBAR (6/30/Following Year)	\$1,370,000,00	\$1,260,000,00	1	\$ 63				
ī				•		Total Villful FBAR Penalty		\$ 73				

The facts of the case are that for 2011 a person failed to report both of his foreign accounts.

The <u>maximum balance</u> of <u>account number 1</u> was \$1,370,000, and the <u>balance</u> on <u>June 30</u>, 2012 was \$1,260,000. The <u>maximum balance</u> of <u>account number 2</u> was \$1,760,000, and the person closed account number 2 on March 16, 2012. The <u>maximum aggregate balance</u>, which is determined by adding together the maximum balance of both accounts, is \$3,130,000.

The maximum aggregate balance for this person exceeded \$50,000, so the person does not meet the criteria for Level 1 willful FBAR penalty mitigation. Assuming the person meets all four mitigation criteria, willful FBAR penalty mitigation is appropriate for both of the accounts.

For <u>account number 1</u>, <u>Level 4</u> willful FBAR mitigation applies because the maximum balance of the account exceeded \$1,000,000. Under Level 4 willful mitigation, the penalty is the <u>greater of \$100,000 or 50 percent of the **balance on the date of violation**. For account 1, the balance of the date of the violation, which is June 30, 2012, was \$1,260,000, so the Level 4 penalty for this account is 50 percent of \$1,260,000, which is \$630,000.</u>

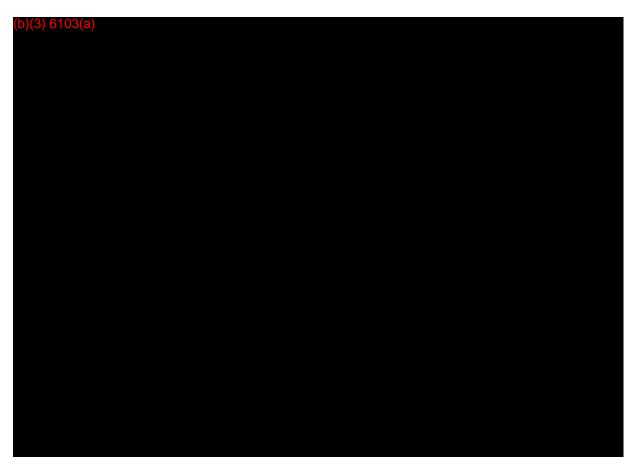
The maximum balance of <u>account number 2</u> was \$1,760,000. Level 4 willful FBAR mitigation applies to account number 2 because the maximum balance of the account exceeded \$1,000,000. Since the person closed account number 2 before the due date of the 2011 FBAR, the <u>balance of the account on June 30, 2012 is zero.</u> As a result, the Level 4 willful FBAR penalty is \$100,000, which is the <u>greater of \$100,000 or 50 percent of the balance in the account on June 30, 2012.</u>

Therefore, in this example, the total willful FBAR penalties using the mitigation guidelines is \$730,000.



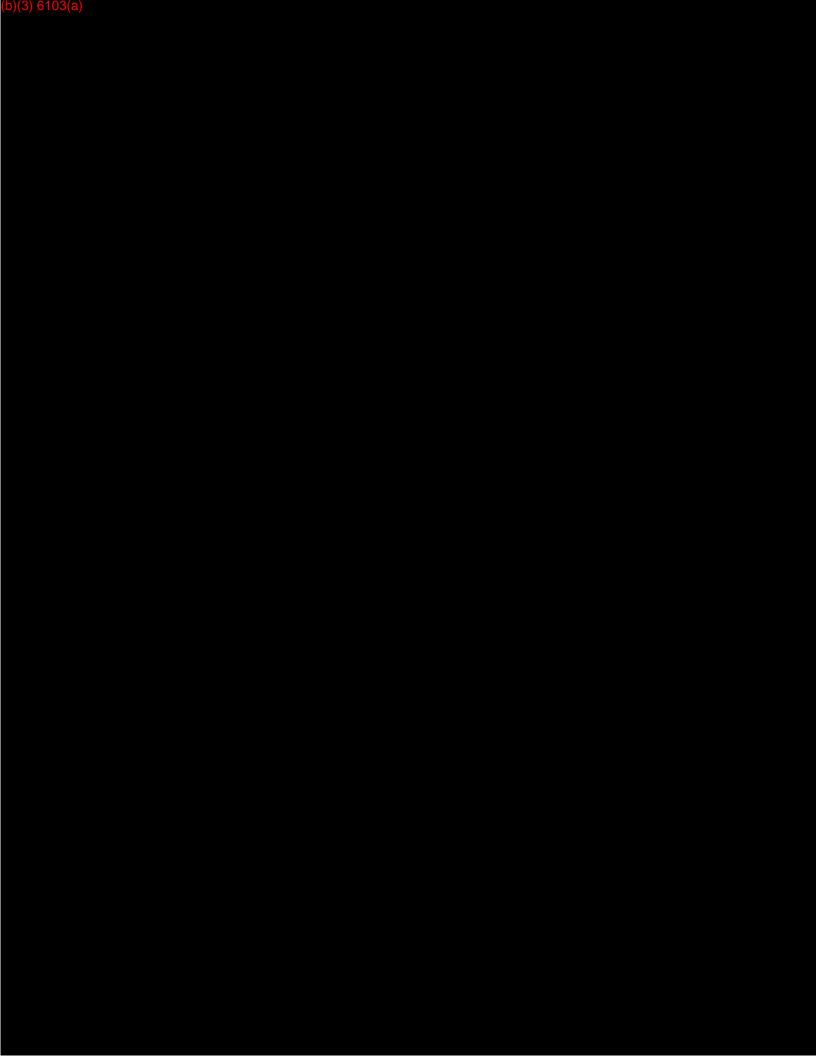
FBAR Case Summary should include 4 sections:

- 1-Discussion of FBAR Violations
- 2-Number of Penalty Assessments
- 3-Total Dollar Amounts of Penalties
- 4-Case Disposition



7 Elements necessary to prove in any FBAR penalty Court Case:

- 1)TP was a United States Citizen, Resident, or Person Doing Business in the United States.
- 2)TP had a Financial Interest in, or Signatory or Other Authority over a Bank, Securities or Other Financial Accounts during the years in question.
- 3)Bank had Balance > \$10,000 at any time in United States Dollars (USD).
- 4)Bank was in a Foreign Country.
- 5)TP Failed to Disclose the Bank Account.
- 6) Failure to Report was Willful or Non-Willful.
- 7)The Penalty Amounts were Proper.





For all FBAR Cases---Revenue Agent's <u>Case Summary</u> should also address the following 6 Items:

- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful),
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Attributable to Foreign Accounts at Issue,
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- **5)** Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



To Qualify for Mitigation, the person must meet 4 Criteria:

- The person has no history of criminal tax or BSA convictions for the preceding ten years and has no history of prior FBAR penalty assessments;
- 2. No money passing through any of the foreign accounts associated with the person was from an illegal source or used to further a criminal purpose;
- 3. The person cooperated during the examination; and,
- 4. IRS did not determine a fraud penalty against the person for an underpayment of income tax for the year in question due to the failure to report income related to any amount in a foreign account.

(b)(3) 6103(a)

NOTE: The Level IV Willful FBAR Penalty Mitigation Comp .xls spreadsheet can be used for any willful penalties in which the mitigation criteria are not met.

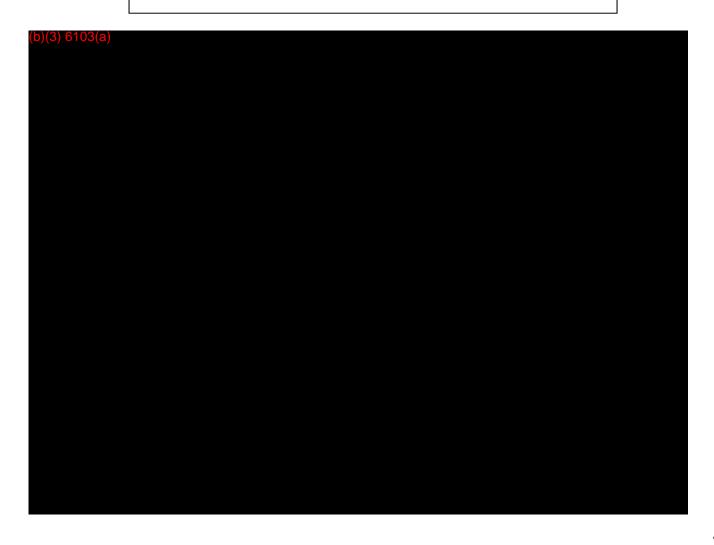
If a Willful FBAR Level 4 Penalty is being assessed for Multiple Years, then

the <u>RA may</u> want to <u>consider assessing</u> the <u>Willful FBAR Penalty</u> in <u>ONLY</u>
<u>ONE YEAR</u> instead of Multiple Years and <u>USE</u> the <u>DISCRETION</u> in IRM
4.26.16.4.7 <u>as justification</u> and <u>ASSESS</u> the <u>Willful Maximum Multiple Year</u>
FBAR Penalties <u>ONLY</u> in the <u>MOST EGREGIOUS CASES!</u>

Factors Supporting Willful FBAR Penalty

- Opened the foreign bank account
- · Owner of, or a financial interest in, the foreign account
- Tax non-compliance
- Did not seek advice, or relied upon the advice of a promoter, foreign banker, or other unqualified tax professional.
- Violations persist after notification of FBAR reporting requirements
- Foreign account not disclosed to return preparer
- · No business reason for the foreign account
- No family or business connection to the foreign country
- An offshore entity owns the account
- Previously-filed FBARs do not include all foreign accounts
- · Illegal income in the foreign account
- Participated in an abusive tax avoidance scheme

44

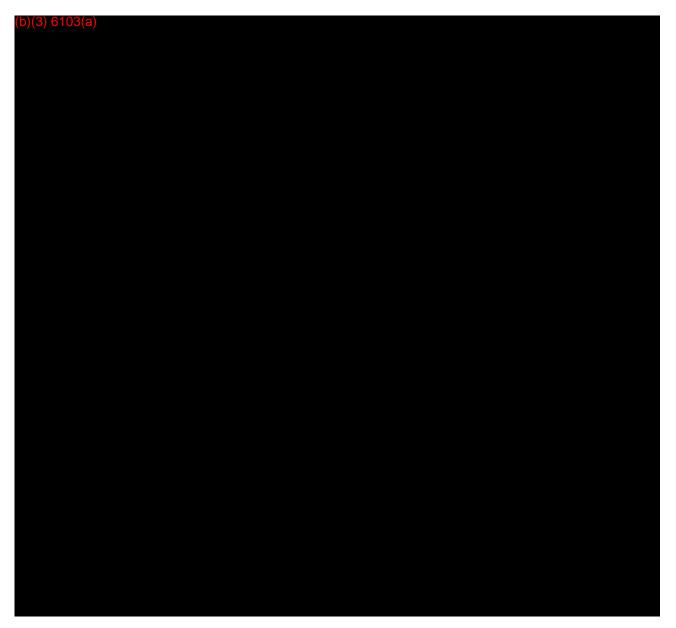


Factors Not Supporting Willful FBAR Penalty

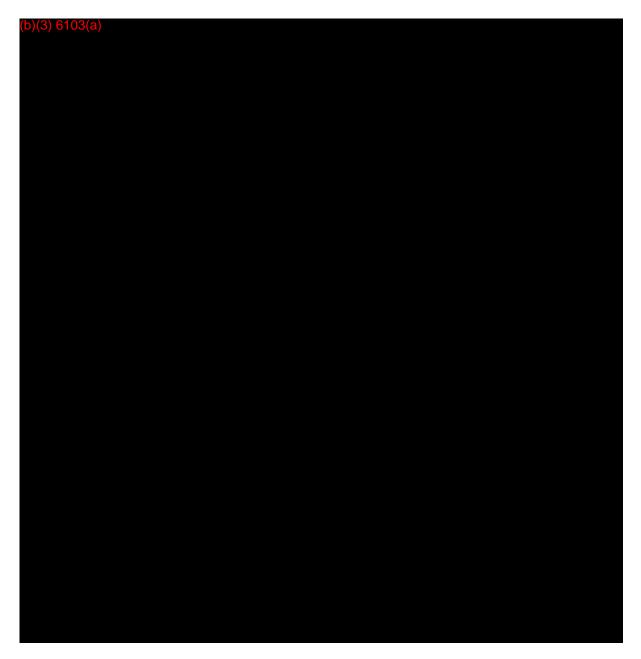
- · Inherited the foreign bank account
- Only signature authority over the foreign bank account
- Tax compliance
- Relied upon the advice of a tax return preparer, a CPA, an attorney, or another qualified tax professional.
- Full compliance after notification of FBAR reporting requirements
- Foreign account disclosed to return preparer
- Business reason for the foreign account
- Family or business connection to the foreign country
- · Person owns the account in his name

45

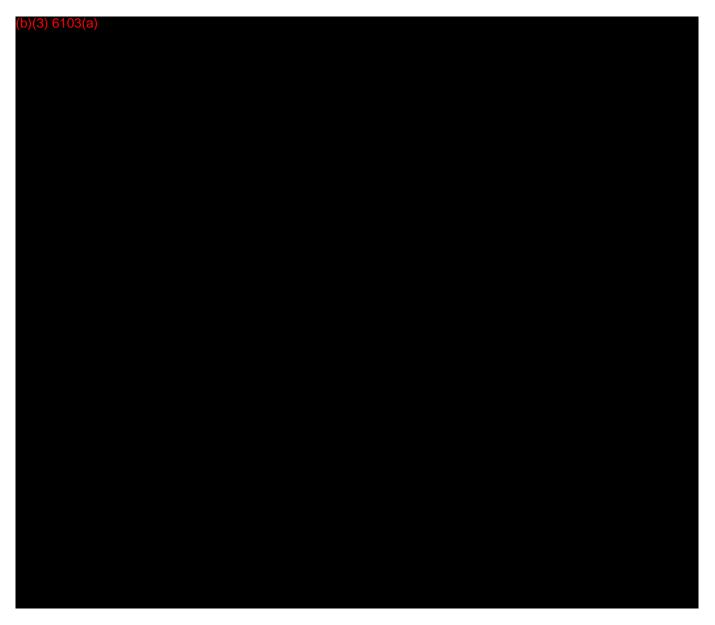
(b)(3) 6103(a)



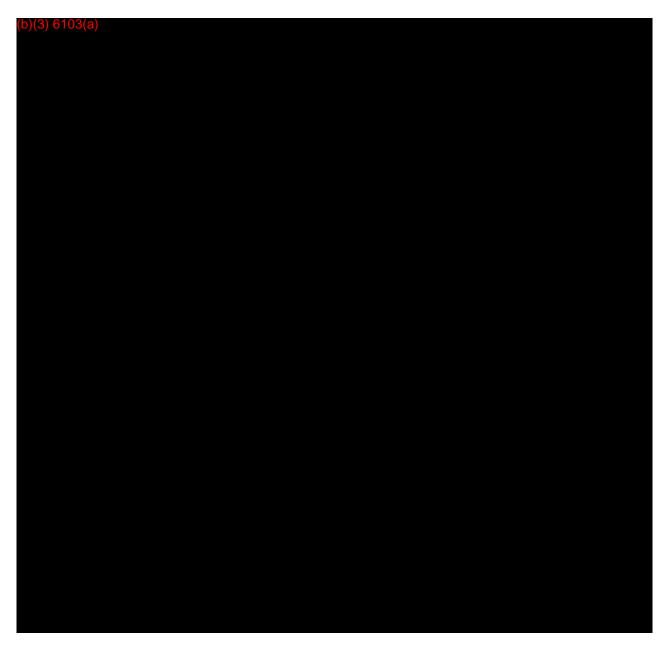
- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



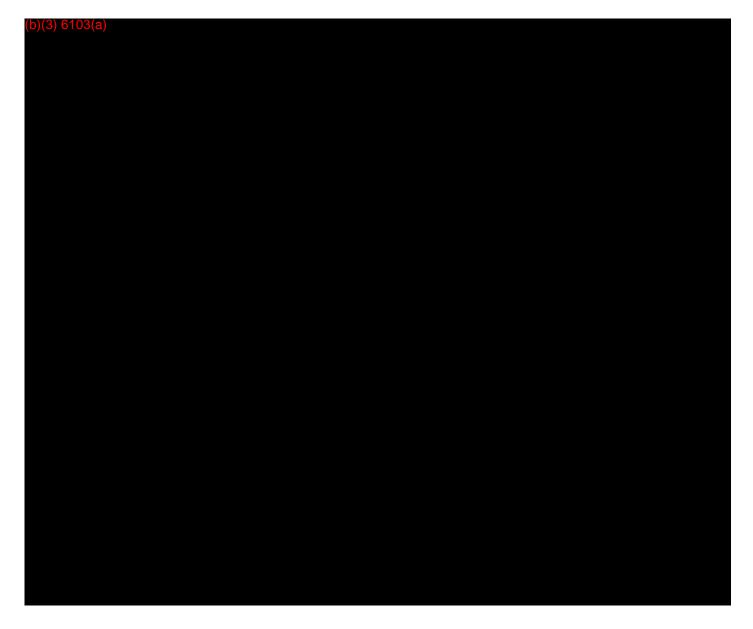
- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



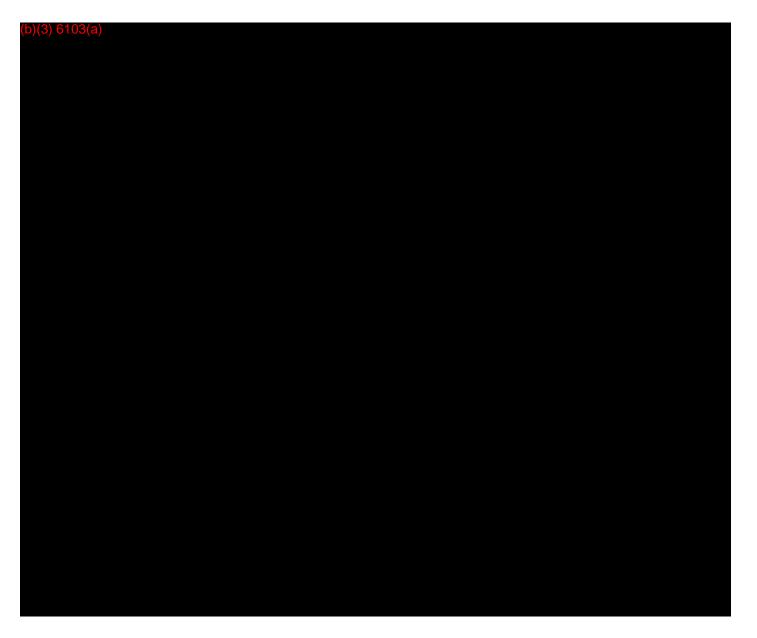
- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.



- 1) The Balance of the Account in USD on the Date of Violation (Willful Only) or Highest Account Balance & Date (Non-Willful)
- **2)** An Analysis of Unreported Foreign Income and the Amount of Tax Omitted Atrributable to Foreign Accounts at Issue
- 3) Reasonable Cause,
- 4) Examiner Discretion for Lesser Penalties when Used,
- 5) Why No Willful FBAR Penalties in Non-Willful FBAR Penalty Cases, and
- **6)** The Source of the Foreign Currency Amounts and Exchange Rates Used to Arrive at USD.

FBAR Coordinator Review

- 1)Reviews the FBAR Summary Memorandum and 886A Case Summary.
- 2) Reviews the Entire Case File to ensure Completeness, including Evidence to Support the Penalties Proposed.
- 3) Reviews the Penalty Computation to Verify if it is Correct.
- 4) Verifies RA Addressed Reasonable Cause.

56

There are one or more FBAR coordinators in each Examination Area. The primary role of the FBAR coordinator is to assist you with FBAR cases, including both administrative and case-development issues. It is important to involve an FBAR coordinator as early as possible in the investigation. The FBAR coordinator can assist you and your manager with evaluating the evidence to determine whether there is sufficient evidence to support the proposed FBAR penalty.

The FBAR coordinator reviews your Counsel penalty memorandum to make sure there is a complete discussion of all relevant evidence. The FBAR coordinator also verifies the accuracy of the computation of the proposed FBAR penalty.

The FBAR coordinator also assists with resolving cases where Counsel does not agree with FBAR penalty proposed by you and your manager.

South Atlantic

(b) (6)

Role of the Fraud Technical Advisor

- Leverage fraud experience to develop willful FBAR penalty cases
- Assists with evaluating whether the evidence shows willfulness
- · Assists with criminal referrals
- Reviews Counsel memorandum for completeness

You should leverage the experience of the fraud technical advisor to assist you with developing willful FBAR cases. The fraud technical advisor help evaluate whether there is sufficient evidence to support a willful FBAR penalty. The fraud technical advisor also can assist with identifying cases that warrant a criminal referral, not only for the income tax violations but also for related FBAR violations.

The fraud technical advisor reviews the FBAR memorandum to Counsel for completeness.

Area Counsel

- Does Not Compute the FBAR Penalty
- Reviews the Proposed FBAR Penalty
- May Recommend an Alternative Computation
- May Advise to Assert a Lesser or Greater Penalty
- May <u>Advise</u> the <u>Evidence</u> is <u>Not Sufficient</u> to <u>Sustain</u> the <u>Proposed Penalty</u> (may identify information additional evidence that may support the proposed penalty)
- May Advise Not to Assert an FBAR Penalty
- Group Manager has the <u>Final Authority</u> to <u>Determine</u> the <u>Appropriate FBAR Penalty</u>

58

Counsel reviews all proposed FBAR penalty assessments.

Counsel has 45 days to provide written legal advice regarding the proposed FBAR penalty assessments, although for more complex cases they may need additional time. The role of Counsel is to review the evidence to determine whether the evidence supports your proposed FBAR penalty. Counsel will not determine the amount of the FBAR penalty for you.

Prior to sending the FBAR penalty package, your group manager must approve the FBAR penalties in writing. (Memo to Counsel should be electronically or manually signed by GM)

After Counsel reviews the proposed FBAR penalty, you send the FBAR penalty package to the taxpayer. The FBAR penalty package consists of:

- Letter 3709, FBAR Penalty Letter (Explanation & computation of penalty should be attached—DO NOT ATTACH COUNSEL'S MEMO)
- Form 13449, Agreement to Assessment and Collection of Penalties Under 31 U.S.C. 5321(a)(5) and 5321(a)(6)
- Notice 1330, Information on Making FBAR Penalty Payment by Check

7 Points To Consider for Counsel-

- 1) Willfuness Determination is Fact Specific to Each Case
- 2) If No Deficiency, Then No Non-Willful Penalty.
- 3) Size of the Foreign Account is N/A to Non-Willful Penalty, but pertinent to Willful FBAR Penalties.
- 4) Counsel wants Reasonable Cause Addressed.
- 5) Interview the TP, POA and Return Preparer even by phone for FBAR Case File.
- 6) Consider Examiner Discretion on Multiple Penalties-Willful.
- 7) Include background, education level of taxpayer

Close the FBAR Case

- Send Correspondence to the Taxpayer
 - FBAR Warning Letter (No Penalties)
 - FBAR 30-Day Letter Package (Penalties)
- Wait for the taxpayer to respond (30-day Letter Only)
- Close the Case from the Group
 - To Detroit (Warning Letter, Agreed Cases, and No-Response Cases)
 - To Appeals (Unagreed Appeal Cases)

59

To close the FBAR case, complete the FBAR monitoring document to show the disposition of the case, update ERCS, assemble the FBAR case file, and send the closed case to Detroit.

The penalties are assessed for no response cases and short statute cases by Detroit FBAR Penalty Coordinators.

For cases going to Appeals in which the willful penalty is proposed, an alternative position is not needed; however, Appeals will only consider non-willful for the same year(s) you proposed willful penalty.

FBAR Procedures – Agreed Case

- Taxpayer signs Form 13449 to agree to the FBAR penalty assessment
- Separate check for the FBAR penalties
- Special processing procedures for checks to pay FBAR penalties
- · Close the case
 - Update FBAR monitoring document
 - Update ERCS
 - Send closed case to Detroit
- The Detroit Computing Center
 - Assesses the FBAR penalties
 - Sends the notice of the assessment
 - Forwards the case for collection

To agree with the FBAR penalty assessments the taxpayer signs Form 13449 and returns it to you, preferably with payment. The taxpayer must send a separate check to pay the FBAR penalties. The Detroit Computing Center processes FBAR penalty checks electronically.

To close the FBAR case, complete the FBAR monitoring document to show the disposition of the case, assemble the FBAR case file, update ERCS, and send the closed case to Detroit.

The Detroit Computing Center assesses the FBAR penalties, sends the notice of the assessment to the taxpayer, and, if necessary, forwards the case for collection.

FBAR Procedures – Unagreed Case

- An unagreed FBAR case is where the taxpayer fails to respond to L-3709
- · Close the case
 - Update FBAR monitoring document
 - Update ERCS
 - Close the case to Detroit
- Detroit assesses the penalty, sends notice of assessment, and forwards the case for collection

An unagreed FBAR penalty case is where the taxpayer fails to respond to the FBAR 30-day letter, Letter 3709.

To close the FBAR case, complete the FBAR monitoring document to show the disposition of the case, update ERCS, and close the case to Detroit.

The Detroit Computing Center assesses the FBAR penalties, sends the notice of the assessment to the taxpayer, and forwards the case for collection.

Pre-Assessment FBAR Appeals

- Taxpayer must file a protest within 30 days of Letter 3709 (retain the case for 15 days past the 30-day due date)
- · Appeals requires 180 days on assessment statute
- Update the FMD and send it to address for closed cases (check the Disposition box "Case Closed with Penalty to Appeals")
- Close the case through Technical Services directly to Appeals (not to Detroit)
 - FBAR cases are coordinated issue cases in Appeals
 - Attach Form 3198 to the case file, identify the case is an FBAR case, list the FBAR penalty years, and the related income tax cases
 - Enter UIL 9999.99.01 on the transmittal letter and Form 3198
 - Where possible, send the unagreed income tax and FBAR penalty cases at the same time

To appeal the FBAR penalties, the taxpayer must file a protest within 30 days of Letter 3709. You should allow an additional 15 days past the deadline to receive the protest from the taxpayer.

Appeals requires at least 180 days remaining on the FBAR penalty assessment statute. The taxpayer must sign the FBAR penalty statute extension, otherwise the taxpayer will not have preassessment appeal rights.

Updates the FBAR monitoring document and check the Disposition box "Case Closed with Penalty to Appeals." After updating the FBAR monitoring document, your manager sends a copy to the Detroit Computing Center at the same address as for closed FBAR penalty cases.

Assemble the FBAR penalty case file for closing and update ERCS. Following local procedures, your manager sends the appealed FBAR penalty case file through Technical Services directly to Appeals. **Do not send appealed FBAR penalty cases to Detroit.**

FBAR cases are coordinated issue cases in Appeals. Attach Form 3198 to the outside of the FBAR case file. On Form 3198 indicate that the case is an FBAR case, list the years for which there are proposed FBAR penalties, and list the related income tax cases, including any Title 26 penalty cases. Write UIL 9999.99.01 on Form 3198 so the Appeals officer knows to contact the Appeals FBAR Coordinator prior to starting the case.

Where possible, send to Appeals all unagreed income tax and FBAR cases at the same time.

Post-Assessment Appeals

- The taxpayer responds to Letter 3709 and requests an Appeals conference but refuses to sign the FBAR penalty statute extension (less than 180 days on the penalty assessment statute)
- Where the proposed FBAR penalties exceed \$100,000, once assessed, Appeals has limited authority to settle the case (31 U.S.C. 3711; 31 C.F.R. sections 902.1 and 902.2)
- Where the proposed penalties exceed \$100,000, the group manager must advise taxpayer of this provision and document this contact in the FBAR case activity record

The taxpayer only has post-assessment appeal rights where the taxpayer responds to Letter 3709 and requests an Appeals conference but refuses to sign the FBAR penalty statute extension. Appeals will not accept an FBAR penalty case with less than 180 days on the penalty assessment statute, so for these cases you first have the Detroit Computing Center assess the FBAR penalties prior to sending the FBAR penalty case to Appeals.

Under Section 3711 of Title 31, and the related Title 31 regulation section 5.1, only the Department of Justice may compromise a debt that exceeds \$100,000. Therefore, where the proposed FBAR penalties exceed \$100,000, and the taxpayer refused to sign the FBAR statute extension but requested an Appeals conference, prior to assessing the FBAR penalty your manager shall contact the taxpayer or his representative to explain that Appeals has limited authority to settle the case. Your manager shall document this contact on the activity record in the FBAR penalty case.

- To assess the FBAR penalties, send the following documents to the Detroit Computing Center:
 - Copy of the FMD (check the Disposition box "Case Closed with Penalty to Appeals")
 - Unsigned Form 13449 showing the penalty assessment for the year with less than 180 days on the assessment statute
 - A statement that the FBAR penalty case is being forwarded to Appeals
- Email (preferred) or FAX the documents to Nancy Beasley:
 - Nancy.Beasley@irs.gov
 - FAX: (313) 234-2278
- The group manager must email the documents or attach a statement that he approved the penalty assessment

If the taxpayer refuses to sign the statute extension, then you have to assess the FBAR penalties prior to sending the case to Appeals.

You send the following documents to the Detroit Computing Center: a copy of the FBAR monitoring document (be sure to check the Disposition box "Case Closed with Penalty to Appeals" prior to sending the document to Detroit), a copy of the unsigned Form 13449 showing the penalty assessment for the year or years with less than 180 days on the assessment statute, and a statement that you will forward he FBAR penalty case to Appeals after Detroit assesses the FBAR penalties.

Email is the preferred method to send the assessment information to Detroit. Using secured email, your manager sends the documents to Nancy.Beasley@irs.gov.

Your manager may also FAX the documents directly to Nancy Beasley; her FAX number is (313) 234-2278.

Your manager must email the documents to Detroit, or provide you with a statement to attach to your email, or the FAX, that states the group manager approves the penalty assessment.

- Detroit only immediately assesses the FBAR penalty for the short-statute year
- Detroit faxes to the originating group:
 - a copy of the FBAR penalty assessment document
 - a copy of the balance due letter sent to the taxpayer
- Send the FBAR penalty case to appeals through Technical Services (must include the assessment documents from Detroit)

After receiving the documents from the group, the Detroit Computing Center immediately assesses the FBAR penalty. Detroit will assess only FBAR penalties with less than 180 days on the statute.

After assessing the FBAR penalty, Detroit faxes to the originating group a copy of the FBAR penalty assessment document and a copy of the balance due letter sent to the taxpayer; you must include both of these documents in the FBAR penalty case file to be sent to Appeals. You cannot close the FBAR penalty case until Detroit sends these documents because Appeals will reject it without these documents.

Your group manager sends the FBAR penalty case to Appeals through Technical Services.

FBAR cases are coordinated issue cases in Appeals

Attach Form 3198 to the case file

- identify the case is an FBAR case
- · list the FBAR penalty years
- identify the FBAR penalty years already assessed
- · list related income tax cases
- Enter UIL 9999.99.01

FBAR cases are coordinated issue cases in Appeals. Attach Form 3198 to the outside of the case file. On Form 3198 indicate that the case is an FBAR case, list the years for which there are proposed FBAR penalties, identify the years where Detroit already assessed the FBAR penalties, and list the related income tax cases, including Title 26 penalty cases. Your group manager needs to enter UIL 9999.99.01 on Form 3198 so the Appeals officer knows to contact the Appeals FBAR Coordinator prior to starting the case.

- Appeals package may include both preassessment and post-assessment penalty cases
- If possible, send all cases to Appeals at the same time, including unagreed income tax cases
- Update ERCS
- Close the case through Technical Services directly to Appeals (not to Detroit)

The cases sent to Appeals may include both pre-assessment and post-assessment FBAR penalty cases; if possible, you should send all cases, including related unagreed income tax cases, to Appeals at the same time.

Assemble the FBAR penalty case file for closing and update ERCS. Following local procedures, send the appealed FBAR penalty case file through Technical Services directly to Appeals. Do not send appealed FBAR penalty cases to Detroit.

FBAR Penalty Case Steps

- 1) Discover a potential FBAR violation in Title 26
- 2) Secure a Related Statute Memorandum (RSM) in Title 31
- 3) Establish the 2 FBAR Administrative Controls
- 4) Investigate the FBAR Penalty Case
 - Use the FBAR 4318 for Penalty Case Structure
- 5) Determine the Appropriate FBAR Penalty
- 6) <u>Document Penalty Decision</u> in a <u>Memorandum</u> to Area Counsel & Attach 886A-Case Summary
- 7) <u>Issue</u> Form 13449 (FBAR <u>RAR</u>) <u>only after</u> case file <u>reviewed</u> by FBAR Coordinators <u>&</u> FBAR Penalty approved by FBAR Area Counsel.
- 8) Close the case

The Ultimate Goal -of the Revenue Agent in an FBAR Penalty Case File is to Complete Step 6)

You prepare an FBAR penalty memorandum where you propose an FBAR penalty. This memorandum explains the FBAR penalty investigation and the results. The memorandum should summarize the evidence contained in the FBAR case file, analyze the evidence, interpret the evidence, discuss whether the taxpayer had reasonable cause for violations, and compute the penalties.

If the taxpayer indicated that he had reasonable cause for the violation, such a statement must be included in the memorandum and you must address any points raised by the taxpayer. If the taxpayer did not provide a statement of reasonable cause, either try to anticipate what his position could be, or point to specific evidence you gathered that shows the taxpayer did not have reasonable cause for the FBAR violation.

The memorandum is from the examination group (<u>Signed by GM</u>) to Counsel to request advice on whether the evidence supports the proposed FBAR penalty, either willful or non-willful.

The FBAR penalty case file is separate from the related income tax examinations or other Title 26 penalty cases. The FBAR penalty case and the income tax cases may follow separate processing paths so it is important to include in the FBAR penalty case copies of all the relevant information from the Title 26 case files, including information to show the amounts of the tax deficiencies, if any, related to the undisclosed accounts.

As with all cases, well organized and indexed workpapers are easier to follow. Also keep in mind that, if the FBAR penalty case goes to trial, your FBAR workpapers will be a very important part of the government's FBAR penalty case.

Read Slide 8 Form 8938 if time permits.